

## Introduction

Our firm, Strategic Income Group LLC is an investment adviser registered with the Securities and Exchange Commission. We feel that it is important for you to understand how advisory and brokerage services and fees differ in order to determine which type of account is right for you. There are free and simple tools available to research firms and financial professionals at [www.investor.gov/CRS](http://www.investor.gov/CRS), which also provides educational materials about investment advisers, broker-dealers, and investing.

## What investment services and advice can you provide me?

We are a registered investment adviser that offers financial planning and investment advisory services to retail investors. While our focus is on financial planning, our advisory services include Comprehensive Portfolio Management and Retirement Plan Consulting. If you open an advisory account with our firm, we'll meet with you to complete a financial plan in order to understand your current financial situation, existing resources, goals, and risk tolerance. Based on what we learn, we'll recommend different portfolios of investments that are monitored by our investment committee on an ongoing basis. We utilize both tactical and strategic rebalancing to meet your changing needs, stated goals and objectives. We'll offer you advice based on your plan on a regular basis. We prefer to meet on a quarterly basis to review any changes in the plan and make sure that the investments are still in alignment. We will adjust based on your need and preference.

We manage accounts on a discretionary basis. After you sign an agreement with our firm, we're allowed to buy and sell investments in your account without asking you in advance. Any limitations will be described in the signed advisory agreement. We will have discretion until the advisory agreement is terminated by you or our firm.

Households with less than \$100,000 in fee-based accounts are subject to additional charges for financial planning services outlined in Item 5 of our Form ADV Part 2A (Firm Brochure). Households with less than a \$60,000 average per account are subject to an annual \$20 administrative fee charged quarterly per account, which amounts to \$80 annually per account. Averages are computed by taking the aggregate value of managed assets in a household and dividing that value by the number of accounts in that household. Our firm does not impose requirements for opening and maintaining accounts or otherwise engaging us.

*Additional information about our advisory services is located in Item 4 of our Firm Brochure which is available at <https://adviserinfo.sec.gov/firm/summary/165839>.*

### Questions to Ask Us:

- Given my financial situation, should I choose an investment advisory service? Why or why not?
- How will you choose investments to recommend to me?
- What is your relevant experience, including your licenses, education and other qualifications? What do those qualifications mean?

## What fees will I pay?

You will be charged an ongoing monthly fee based on the value of the investments in your account. Our Comprehensive Portfolio Management fee schedule ranges from 0.45% to 1.75% depending on the value of the investments in your account. The more assets you have in your advisory account, the more you will pay us. We therefore have an incentive to increase the assets in your advisory account in order to increase our fees. Our fees vary and are negotiable. The amount you pay will depend, for example, on the services you receive and the amount of assets in your account. Our firm's fees will be automatically deducted from your advisory account, which will reduce the value of your advisory account.

Our maximum flat fee is \$10,000 and/or maximum hourly rate is \$250 for our Retirement Plan Consulting service. We charge an upfront retainer when you sign an agreement and/or charge you when we provide a financial plan or consultation.

You may also pay charges imposed by the broker-dealer holding your accounts for certain investments and maintaining your account. Some investments, such as mutual funds, index funds, exchange traded funds, and variable annuities, charge additional fees that will reduce the value of your investments over time. In certain cases, we select third party money managers who will assist us with managing your account. If selected, they will charge you a fee, which will be described to you in their Form ADV and agreement.

You will pay fees and costs whether you make or lose money on your investments. Fees and costs will reduce any amount of money you make on your investments over time. Please make sure you understand what fees and costs you are paying.

*Additional information about our fees is located in Item 5 of our Firm Brochure which is available at <https://adviserinfo.sec.gov/firm/summary/165839>.*

### Questions to Ask Us:

- Help me understand how these fees and costs may affect my investments. If I give you \$10,000 to invest, how much will go to fees and costs and how much will be invested for me?

**What are your legal obligations to me when acting as my investment adviser? How else does your firm make money and what conflicts of interest do you have?**

When we act as your investment adviser, we have to act in your best interest and not put our interest ahead of yours. At the same time, the way we make money creates some conflicts with your interests. You should understand and ask us about these conflicts because they can affect the investment advice we provide you. Here are some examples to help you understand what this means:

Certain representatives of our firm are also licensed insurance agents. They may offer insurance products and receive customary fees as a result of insurance sales. A conflict of interest arises as these insurance sales create an incentive to recommend products based on the compensation they earn. Clients are under no obligation to purchase insurance products from our supervised persons.

Our investment advisory representatives receive a portion of the advisory fee that you pay us, either directly as a percentage of your overall fee or as their salary from our firm.

Our firm serves as Managing Member of several private funds. In this capacity, we earn a management fee and also charge our standard portfolio management fee. This additional compensation creates a financial incentive to place client assets in funds managed by our firm. In order to mitigate these conflicts of interest, we will fulfill our fiduciary duty by acting in the client's best interest.

Additional information about our conflicts of interest is located in Item 10 of our Firm Brochure which is available at <https://adviserinfo.sec.gov/firm/summary/165839>.

**Questions to Ask Us:**

- How might your conflicts of interest affect me, and how will you address them?

**How do your financial professionals make money?**

Our financial planning professionals are compensated on a salary or based on the revenue our firm earns from their advisory services or recommendations.

**Do you or your financial professionals have legal or disciplinary history?**

No, our firm and financial professionals do not have any legal and disciplinary history to disclose. Visit [Investor.gov](https://www.investor.gov)/CRS for a free and simple search tool to research our firm and our financial professionals.

**Questions to Ask Us:**

- As a financial professional, do you have any disciplinary history? For what type of conduct?

**Additional Information**

You can find additional information about our firm's investment advisory services on the SEC's website at [www.adviserinfo.sec.gov](https://www.adviserinfo.sec.gov) by searching CRD #165839. You may also contact our firm at (480) 466-7070 to request a copy of this relationship summary and other up-to-date information.

**Questions to Ask Us:**

- Who is my primary contact person? Is he or she a representative of an investment adviser or a broker-dealer? Who can I talk to if I have concerns about how this person is treating me?